

#### **PRACTICE AREAS**

- Media Regulation
- Mergers & Acquisitions
- Satellite

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#### **EDUCATION**

- B.A., with highest honors, University of Florida
- J.D., Georgetown University Law Center

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#### **BAR & COURT ADMISSIONS**

- District of Columbia
- Florida

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#### **PROFESSIONAL AFFILIATIONS**

- Federal Communications Bar Association
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Member  
Joined Firm in 2003

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Erin Kim specializes in assisting broadcast and mass media clients with transactional and regulatory matters. Her clients include small local broadcasters as well as large, publicly traded mass media companies.

Ms. Kim has substantial experience handling all aspects of complex broadcast transactions. She has worked on acquisitions and divestitures ranging in scope and value from hundreds of thousands of dollars to multiple millions of dollars. She designs and structures deals to comply with both business and regulatory objectives, drafts and negotiates purchase agreements and closing documents and guides clients through the Federal Communications Commission (FCC) regulatory approval processes. She also works closely with executives, general managers, engineers and other personnel to address the business and operational issues that may be implicated by a transaction. In addition, Ms. Kim represents clients in negotiating and drafting operational arrangements, such as network affiliation agreements, local marketing and programming agreements and advertising representation agreements.

Some of Ms. Kim's representative matters include:

- Representing a mass media company in its sale of broadcast radio stations in multiple markets to multiple buyers for an aggregate \$700 million.
- Assisting a global entertainment company in its investment in a top market television broadcast station.
- Representing a television network in drafting and negotiating network affiliation agreements with broadcast affiliates across the



country.

- Assisting media companies in the acquisition of broadcast television stations pursuant to waivers of the FCC's ownership rules.

In addition to her transactional expertise, Ms. Kim regularly assists clients with day-to-day licensing and regulatory compliance matters related to the operation of their broadcast assets.

Ms. Kim graduated with highest honors from the University of Florida, receiving a Bachelor of Arts degree in Business Administration with a minor concentration in Mass Communications, and earned her Juris Doctorate from Georgetown University Law Center. While at Georgetown, she interned at the Washington Area Lawyers for the Arts, served as Writing Program Director for the *Georgetown Journal on Poverty Law and Policy* and worked as an intern at the FCC in Chairman Michael Powell's office.