

MEMBERS

- S. Jenell Trigg
-

OF COUNSEL

- Howard A. Topel
-

RELATED PRACTICES

- Mergers & Acquisitions
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Lerman Senter's attorneys focusing on providing needed legal and business advice to entrepreneurs are uniquely qualified and dedicated to the development of small, minority and women-owned businesses in telecommunications and media-related fields, in addition to other business areas. Integrated with the firm's Mergers & Acquisitions practice, the firm provides a comprehensive range of legal and advisory services for various stages of a business entity's development that pertains to all types of entrepreneurs, including venture and private equity capital firms, financial services firms, portfolio companies, and new entrants. Entrepreneurs are involved in non-traditional transactions that present unusual elements of risk and engender distinct concerns among investors and principals that differ from those involved with established ongoing enterprises, such as transaction timing, equity stakes, rates of return, performance incentives, and interim operating and financing measures. We frequently represent and advise clients in syndicated and other multi-party transactions that may involve parties with divergent interests and, therefore, have developed an expertise in drafting documents that cross-collateralize and prioritize assets among parties.

As members of the National Association of Investment Companies, the principals of this practice group have strong relationships throughout the minority and women business investment industry, and its clients receive the full benefit of the firm's extensive experience in handling large and small transactions, non-traditional financing and innovative problem solving.

The firm provides the following diverse services to our entrepreneurial clients in a supportive and flexible environment:

- Consultation on development of business plans
- Assistance with financing and venture capital fundraising efforts
- Consultation and assistance in search for management personnel
- Consultation on business structures and execution of pertinent registrations and state filings to establish same
- Implementation and consultation regarding necessary state, federal, and foreign authorizations and regulations



Entrepreneurial Ventures (Cont)

- Consultation and implementation of Internet/E-commerce strategies, including compliance with all state, federal and international regulatory requirements

NEWS

- S. Jenell Trigg to Present at MMTC's 9th Annual Access to Capital and Telecommunications Policy Conference on July 21, 2011
- Lerman Senter Gains Landmark Victory for Clients Council Tree Communications, Bethel Native Corp. and MMTC, as well as Other Small and Minority Businesses
- Lerman Senter Member S. Jenell Trigg Receives Distinguished Service Award from the Federal Communications Bar Association
- S. Jenell Trigg Interviewed By AWRT's "Making Waves" Magazine
- Steve Lerman and S. Jenell Trigg Receive Extraordinary Service Awards From MMTC Equity Debt Plus Task Force